



# Orionis Management S.A.

Services to funds and management companies

January 2017

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[www.orionis-management.com](http://www.orionis-management.com)

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## ORIONIS MANAGEMENT

- ❖ Founded in 2003 by Daniel Van Hove
- ❖ Licensed as Professional providing Company Formation and Management Services (Art. 28-10)
- ❖ Strong Luxembourg substance
- ❖ Offering tailor-made solutions and flexibility to satisfy clients needs
- ❖ Availability of directors, conducting officers and managers with a senior experience in managing Luxembourg regulated funds
- ❖ Administrative expertise and daily support for investment funds and companies, UCITS, AIF, Management Companies, AIFM
- ❖ Active in Special Purpose Vehicles generally used in investment fund structures



### Structuring

### Substance

### Governance

- ❖ Creation of investment funds (UCITS and AIFs, as well as other corporate structures)
- ❖ Review of the core fund documentation (Articles of Incorporation, Prospectus, UCITS and AIF filing) for submission to the CSSF
- ❖ Complementary services in the set-up of investment funds (UCITS and AIFs) starting with translating your fund concept into a well-articulated and CSSF-compliant application process
- ❖ Sector-specialised advices in the preparation and delivery of issuing documents (prospectus and placement memorandums) with, if needed, an efficient interface with the local supervision authorities
- ❖ Pre-empt EU regulatory issues with regards to substance, Luxembourg residency, risk management and compliance



## Structuring

## Substance

## Governance

- ❖ Office space and daily management offered to Management Companies and alternative investment funds managers with the aim of adding real substance in Luxembourg (CSSF Circular 12/546 and AIFM EU Directive)
- ❖ Facilitate substance requirements at the level of operations including domiciliation services
- ❖ Defining and implementing among other your risk management, conflict-of-interest, AML-CTF procedures
- ❖ Setting up your valuation process in compliance with the AIFM law
- ❖ Processing initial, ongoing and onsite due diligence of the delegates
- ❖ Monitoring the activities of the delegates and reporting to the board of directors
- ❖ Preparing the required regulatory management information and organising the management committees
- ❖ Implement and steer the compliance program



## Structuring

## Substance

## Governance

- ❖ Boards of directors and day-to-day management (directors and conducting officers)
- ❖ Seasoned experts offering both fund governance and fund supervision to Luxembourg regulated funds
- ❖ Keeping you abreast on regulatory developments
- ❖ Convening, organising and making minutes of the board meetings
- ❖ Defining and implementing the internal control
- ❖ Strong advisory expertise in the legal and operating requirements concerning UCITS and AIFs
- ❖ Governance calendar not to miss any deadlines
- ❖ Oversight of delegated functions
- ❖ Daily review of the risk management reports



**Daniel Van Hove**

MBA, Managing Director,  
38 years institutional asset  
management and banking  
experience

**Eric Grenouillet**

MS, Managing Director  
14 years asset management,  
risk management and fund  
board member experience

**Maher Nciri**

MS, developer of the IRonline  
software and manager of the  
IRonline database



**Florent Perret**

MS, fund marketing supervisor  
4 years financial sector  
experience in investment funds  
and business development

**Jean Francois Caeymaex**

Director

32 years corporate banking  
and institutional asset and  
treasury product experience

**Jean Lambert**

Director

39 years of financial services  
experience

**Paul Guillaume**

Managing Partner of Altra Partners  
34 years in the financial industry  
acting as consultant and partner in  
servicing institutional clients



Daniel Van Hove holds degrees in Commercial Management Engineering (University of Louvain, Belgium) in 1975 / MBA (University of Chicago Booth School of Business, U.S.A.) in 1977 and is a Chartered Financial Analyst since 1992.

Consecutively, from 1975 to 1987, he worked as a Research and Teaching Assistant at both the University of Louvain and the Catholic Faculties of Mons, Belgium, Financial Analyst and International Account Officer (United California Bank), Financial Analyst, Corporate Account Officer, Assistant Treasurer (JP Morgan), Head of Economic Research and Head of Fixed-Income Asset Management (Banque Internationale à Luxembourg). He joined Kredietrust Luxembourg S.A. in 1987 as Head of Institutional Asset Management and was appointed Managing Director in 1999.

Early in 2003, Daniel Van Hove after having left Kredietrust Luxembourg S.A. founded Bellatrix Investments S.A., which changed its denomination into Orionis Management S.A. in August 2010, a company he fully controls.

*Overall Management and CSSF liaison responsibility.  
Daniel assumes senior roles and independent Mandates  
in various investment funds and companies*



Eric Grenouillet holds a Master in Mathematical Engineering and Information Technology, with a specialization in Mathematics applied to Finance (University of Nancy (France)) in 2002.

He joined Orionis in July 2003, shortly after the company's inception, after having worked as a trainee at Kredietrust Luxembourg. He developed and implemented a portfolio management analysis software, destined for private clients.

He is now responsible for monitoring the technical development of the software and marketing with various family offices, asset managers and management companies.

He is currently Managing Director with focused competence on day-to-day operations, risk management and acts as conducting officer in various funds and companies.

*Operational management of Orionis.  
Eric assumes senior roles and independent Mandates  
in various investment funds and companies*



Maheer Nciri earned a Master 2 in Mathematics and Statistics applied to Finance (University of Metz (France)) in 2012.

He is responsible for the development of our portfolio analysis and consolidation software "IRonline" and of the maintenance of the database.

Since his arrival in May 2013, he is involved in the implementation of new features in order to enable IRonline to offer our clients high value-added tools of analysis, management and performance optimisation.

He is also fully involved in the process of keeping up to date our databases, with the objective to improve the speed of production of our portfolio management reports, portfolio analysis and consolidation, in order to bring the greatest satisfaction to our clients.

*In charge of the development of our product IRonline*



Florent Perret holds a Master with a specialisation in Finance (IESEG, 2013).

He is cumulating 4 years of experience in the fund industry, as evidenced by the following functions:

- Expansion of the database of alternative UCITS funds
- Creation and update of the marketing support for the newly launched UCITS funds

He joined Orionis in November 2016, where he is in charge of supervising the business development of a self-managed AIFM for which Orionis offers corporate governance services.

*In charge of the supervision of investment funds*

Jean-François Caeymaex has a Law Degree from the Catholic University of Louvain (Belgium) and an MBA from INSEAD, Fontainebleau, France.

He spent 27 years of his professional career working for the KBC Group in various entities dedicated to institutional clients: fixed-income investment banking, syndicated credits, corporate banking, institutional asset management, financial market and treasury products.

He joined Orionis with the specific assignment of strengthening private and institutional client relationships. Jean-François is also director in various other companies and available for mandates in investment funds and companies.

*External board member*



Jean Lambert has a Masters in Economics from the University of Nancy, France and an MBA degree from INSEAD, Fontainebleau, France.

He has a solid track-record acting until recently CEO and Managing Director of Carey S.A. His financial career started at the Luxembourg Stock Exchange in 1977 and has been followed by 12 years at managing level at the Banque Générale du Luxembourg.

Jean is an independent Non-Executive Director with more than 20 years of board experience also available for mandates in investment funds and companies and is interested in other similar assignments.

*External board member*



Paul Guillaume has a Master degree in Law.

He is cumulating 34 years of experience in the fund industry, as evidenced by the following functions:

- Managing Director at Carne Global Financial Services Luxembourg
- Head of Sales and Marketing at State Street Bank Luxembourg
- Deputy head of the Investment Fund department at BCEE
- Manager of the Merchant Banking department at First Nordic Bank
- Manager of the International Corporate Finance department at BGL

He is Member of the board of directors of several funds (both UCITS and AIF).

He is a member of the Alternative Funds Committee of ALFI (Association of the Luxembourg Fund Industry) and the Committee for Investment Funds of ILA (Luxembourg Institute of Directors).

*Managing Partner of Altra Partners, a partner firm to Orionis Management, focused on advisory services to funds, compliance and governance*

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